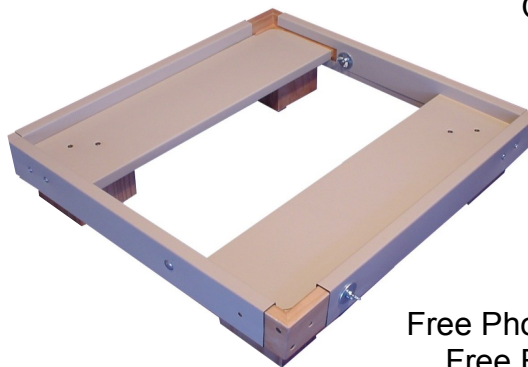


Multifit update



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Your recognized specialist in Chair Raisers



The Old Mule in the Well

A story is told of a farmer who owned an old mule. The mule fell into the farmer's well. The farmer heard the mule 'braying' -or-whatever mules do when they fall into wells. After carefully assessing the situation, the farmer sympathized with the mule, but decided that neither the mule nor the well was worth the trouble of saving. Instead, he called his neighbours together and told them what had happened ...and enlisted them to help haul dirt to bury the old mule in the well and put him out of his misery. Initially, the old mule was hysterical! But as the farmer and his neighbours continued shovelling and the dirt hit his back ... a thought struck him. It suddenly dawned on him that every time a shovel load of dirt landed on his back, he should shake it off and step up! This he did, blow after blow. "Shake it off and step up, shake it off and step up...shake it off and step up!" He repeated to encourage himself. No matter how painful the blows, or how distressing the situation seemed the old mule fought "panic" and just kept right on shaking it off and stepping up! It wasn't long before the old mule, battered and exhausted, stepped triumphantly over the wall of that well! What seemed like it would bury him, actually blessed him...all because of the manner in which he handled his adversity. If we face our problems, respond to them positively, and refuse to give in to panic, bitterness, or self-pity, the adversities that come along to bury us usually have within them the potential to benefit and bless us.

"Shake off the shackles and step up out of the wells"



Hi everyone

I am on a two week long overseas trip to promote the MK3L leg lifter and our new BedChair.

I have spent a very nice three days with our Canadian distributor visiting clients and general sight seeing in Canada.

This week I am in Dusseldorf and have a small stand right at the entrance of the massive RehaCare show. Really we couldn't have asked for a better possie.

We have new distributors in Austria and Denmark. Tonight I am out to try the beer halls of Germany with the guys from the UK.

Regards Wayne

Announcing: Major New Product



See back page for details on our amazing new Multifit Bed Chair.

Hints & Tips

When fitting Standard chair raisers, make sure to put the smooth outer edge to the front and have the exposed wing nuts on the sides.

Flipping the chair upside-down to exposing the bottom railings is the best position to fit a big softie or lazy boy chair raiser .

JEN SAYS

Hi All

October's here and so is the sun finally. What a long wet "horriblus" winter we have had.

Now we can all get motivated again!!

I hope you are making good use of our website. Wayne has been putting quite a bit of new info on there. Some handy little videos to demonstrate how to fit the Bed Leg Raiser to a scan bed. Have to click on the pictures to get further into the information, then click on the links.

Also the Bed Chair is a new item to our range.

Wayne is presently in Germany where he is attending the REHA expo.

He is showing both these items and hoping to increase export sales.

Of course there will be a fair amount of sight seeing as well.

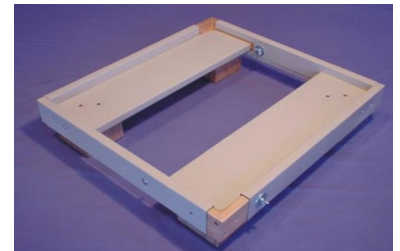
Meanwhile we are still at the coal front sending out our very popular raisers. The Bed Transfer Rails are going well and we have now introduced a new version suitable for hospital/scan beds. See photo in next issue. Watch this space.....

Regards Jen



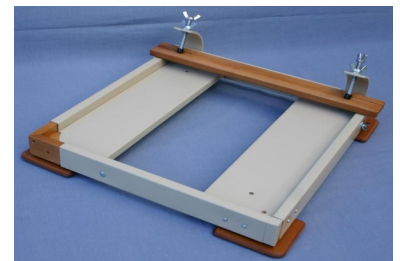
Standard chair raiser (MF 1/1)

Adjustment	Code	Width (mm)	Length (mm)
Standard	MF 1/1	483 - 816	528 - 873
Extra Large	MF 1/2	628 - 956	680 - 1020
Mini	MF 1/0	385 - 500	435 - 645



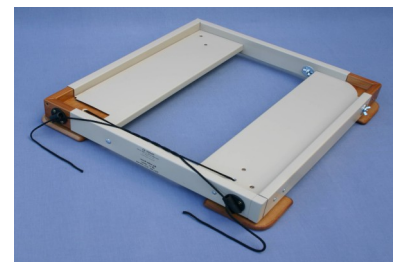
Lazy boy chair raiser (MF 1/3)

Width adjustment	485 mm – 710 mm
Length adjustment	530 mm – 885 mm
Std heights available	50, 75, 100 & 150 mm
Lip around foot pad	20 mm high
Foot pad size	135 mm wide

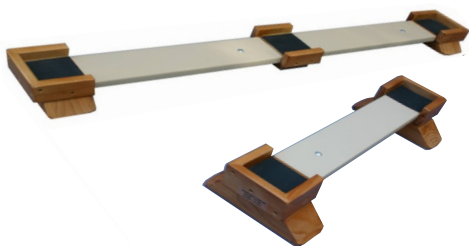


Big softie chair raiser (MF 1/7)

Width adjustment	485 mm – 710 mm
Length adjustment	530 mm – 885 mm
Std heights available	50, 75, 100 & 150 mm
Lip around foot pad	20 mm high
Foot pad	135 mm wide



Double & Single Bed Raisers on the Enable common list



Double Bed Trough

Code MF 2/4

Adjustment 1150 - 1700mm

Heights 50,75,100 & 150mm

Available in sets of 2 or 3

Single Bed Trough

Code MF 2/2

Adjustment 815 - 1100mm

Heights 50,75,100 & 150mm

Available in sets of 3

Sofa raiser (MF 2/1)

Length adjustment	Sofa raiser 624mm – 900mm
Foot pad size (Incl non slip)	90 mm x 90 mm
Optional foot pad size	135 x 135 mm (or made to size)
Std heights available	50, 75, 100 & 150 mm
Divan style Code MF 2/5, (lip on the end and one side only)	





Morning Tea for your Department

*We really value your support.
You promote our business in many ways
and we appreciate it.*

Last months' winners

August Annette Lane Auckland
September Veronica Paulin Gisborne

Special deal on Bed Levers

Order either of our Bed Levers below and we will match the common list price for Bed Levers in your area!
(no limit on quantity)

PLUS

For every Bed Lever you order, we will donate \$5.00 to help the earthquake victims in Christchurch.
(offer ends 28th Feb 2011)



Help your client to feel safer and more confident.

Recent improvements to reduce sideways movement of the Bed Lever while fitted to the bed greatly enhance the steadiness of the lever, helping your client to feel safer and more confident.

Types of beds they will fit

Inner sprung beds , Slat beds, some profiling beds.

Slat beds have a wooden base with a lip around the edge. This makes it impossible to fit some brands of Bed Lever because the bulky wooden block under the hand rail gets in the way. The Multifit Bed Lever has no such block and so can easily fit to slat beds and inner sprung beds alike making them more universal for reissue.

Maximum user weight 100kg
Rail height 550mm
Optional fittings Cord & Cleat

Optional - anti entrapment safe rail divider

MF3/1A



MF3/11



Multifit Code	accessible code	List
MF3/11	BEDWYMF311	ACC Std List
MF3/11CC with cord and cleat	BEDWYMF311CC	ACC Std List
MF3/1A	BEDWYMF31A	MoH List

Multifit Chair Raiser Guarantee

- The equipment will retain its original function for **at least 2 years** or we will replace it **free of charge**.
- The equipment will fit or we will customise one that will fit.
- Delivery within **5 working days** or we will shout your **whole OT department morning tea** . (customised & developmental equipment may take a little longer)

LegLifter MK3L

The Multifit Mk3L LegLifter is a power-driven appliance designed to gently lift a person's legs from a bedside seating position to the surface of the bed. It is proven to be a successful mobility solution in providing independence for elderly and disabled clients. For therapists and caregivers, it saves considerable time and physical exertion.

- Refined profile for very low beds, providing easier bedside access for people of short stature.
- Easy installation to a wider range of profiling beds, domestic bed types, including innerspring, slat and frame beds.
- Easier underbed access for bed-table trolleys and clearer standing space for bedside caregiver tasks.
- Synchronised lift action to suit the needs of clients with diminished balancing ability.
- Refined ergonomics in a slimmer profile.
- Reduced to 9 kg weight for easier portability.
- Wide leg-rest to suit clients with oedema or swollen leg conditions.



Major New Product to Solve Your Clients' Bed Access Problems

1 Power-driven versatility...



2 From bed to recliner ...



3 To chair ...



4 To lifter ...



3 years in development

Multifit BedChair BC1 Series

Wayne and the Multifit team have spent 3 years developing the unique Multifit BedChair. We've seen a huge need for a power-assisted chair that can adjust to a fully-flattened bed but can still sit totally upright as a comfortable chair. No other bed can do this.

This BedChair is designed for people who find it hard to get into to get into their existing bed.

The Multifit BedChair is a power assisted bed that turns into a chair for the purpose of assisting a person into and out of bed with minimal effort. Ideal for home or rest-home, this power-driven integration of comfort chair, recliner and lifter converts to a full-function, adjustable profiling bed with a superior flat sleeping surface - all at the touch of a button!

Uniquely, in chair mode, the fold-away foot-rest section tucks completely under the frame. This provides room for stable footing under the body to assist balance and standing.

- Simple two-button commands offer a range of positions at any level.
- Layered foam mattress offers a superior, flat sleeping surface with memory-foam overlay.
- In-line motion aligns the body naturally with no physical exertion to achieve comfort.
- Bedside seating height adjusts down to 400mm to assist bedside access for people of shorter stature.

Available in the new year, forward orders taken now.
www.multifit.co.nz